

# LANDMARKS

**LANDMARKS BERHAD**

(185202-H)

(Incorporated in Malaysia)

**Unaudited Interim Financial Report  
For the Third Quarter Ended  
30 September 2017**

# LANDMARKS

LANDMARKS BERHAD (185202-H)

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2017

	30-September-2017 RM' 000 (Unaudited)	31-Dec-2016 RM' 000 (Audited)
<b>ASSETS</b>		
Property, plant and equipment	1,337,959	1,339,017
Property development costs	778,900	778,900
Investments in associates	-	70,462
Other investments	2,085	1,885
Deferred tax assets	350	350
<b>Total Non-Current Assets</b>	<b>2,119,294</b>	2,190,614
Inventories	830	640
Property development costs	103,319	94,131
Receivables, deposits and prepayments	18,055	13,392
Current tax assets	738	97
Other investment	80,449	-
Cash and cash equivalents	28,873	14,843
<b>Total Current Assets</b>	<b>232,264</b>	123,103
<b>TOTAL ASSETS</b>	<b>2,351,558</b>	2,313,717
<b>EQUITY</b>		
Share capital	734,811	480,810
Reserves	17,886	234,936
Retained earnings	1,014,697	1,030,093
<b>Total equity attributable to owners of the Company</b>	<b>1,767,394</b>	1,745,839
<b>Non-controlling Interests</b>	<b>1,373</b>	1,373
<b>Total Equity</b>	<b>1,768,767</b>	1,747,212
<b>LIABILITIES</b>		
Loans and borrowings	69,757	57,430
Deferred tax liabilities	462,371	461,147
<b>Total Non-Current Liabilities</b>	<b>532,128</b>	518,577
Payables and accruals	23,336	32,424
Loans and borrowings	25,596	13,524
Current tax liabilities	1,731	1,980
<b>Total Current Liabilities</b>	<b>50,663</b>	47,928
<b>Total Liabilities</b>	<b>582,791</b>	566,505
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>2,351,558</b>	2,313,717
<b>Net Assets Per Share (RM)</b>	<b>3.34</b>	3.63

The unaudited condensed consolidated statements of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial statements.

# LANDMARKS

LANDMARKS BERHAD (185202-H)

**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  
FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017**

	Note	INDIVIDUAL PERIOD		CUMULATIVE PERIOD	
		3 months ended 30 SEPTEMBER		9 months ended 30 SEPTEMBER	
		2017 RM'000	2016 RM'000	2017 RM'000	2016 RM'000
Revenue		<b>28,054</b>	21,934	<b>76,141</b>	61,207
<b>Loss from operations</b>		<b>(1,148)</b>	(5,878)	<b>(17,010)</b>	(22,328)
Finance cost		<b>(1,046)</b>	(952)	<b>(2,969)</b>	(3,133)
Finance income		<b>37</b>	46	<b>47</b>	216
<b>Operating loss</b>		<b>(2,157)</b>	(6,784)	<b>(19,932)</b>	(25,245)
Share of net profit of associates, net of tax	B1	<b>6,794</b>	2,327	<b>8,025</b>	7,889
<b>Profit/(loss) before taxation</b>		<b>4,637</b>	(4,457)	<b>(11,907)</b>	(17,356)
Income tax expense	B5	<b>(3,006)</b>	(248)	<b>(3,537)</b>	(1,001)
<b>Profit/(loss) for the period</b>		<b>1,631</b>	(4,705)	<b>(15,444)</b>	(18,357)
<b>Other comprehensive income/(expense), net of tax</b>					
Foreign currency translation differences for foreign operations		<b>1,108</b>	16,394	<b>1,270</b>	14,948
<b>Other comprehensive income/(expense) for the period, net of tax</b>		<b>1,108</b>	16,394	<b>1,270</b>	14,948
<b>Total comprehensive income/(expense) for the period</b>		<b>2,739</b>	11,689	<b>(14,174)</b>	(3,409)
<b>Profit/(loss) attributable to:</b>					
Owners of the Company		<b>1,631</b>	(4,705)	<b>(15,444)</b>	(18,357)
Non-controlling interests		-	-	-	-
<b>Profit/(loss) for the period</b>		<b>1,631</b>	(4,705)	<b>(15,444)</b>	(18,357)
<b>Total comprehensive income/(expense) attributable to:</b>					
Owners of the Company		<b>2,739</b>	11,689	<b>(14,174)</b>	(3,409)
Non-controlling interests		-	-	-	-
<b>Total comprehensive income/(expense) for the period</b>		<b>2,739</b>	11,689	<b>(14,174)</b>	(3,409)

**Earnings per share attributable to owners  
of the Company (sen)**

Profit/(loss) for the period				
-Basic	0.31	(0.98)	(3.06)	(3.82)
-Diluted	0.31	(0.98)	(3.06)	(3.82)

The unaudited condensed consolidated statements of profit or loss and other comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial statements.

# LANDMARKS

LANDMARKS BERHAD (185202-H)

**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY  
FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017**

-----Attributable to owners of the Company-----

----- Non-distributable ----- Distributable

	Share Capital RM'000	Translation Reserve RM'000	Fair Value Reserve RM'000	Share Premium RM'000	Share Option Reserve RM'000	Retained Earnings RM'000	Total RM'000	Non- controlling interest RM'000	Total Equity RM'000
<b>At 1 January 2016</b>	480,810	12,161	1,260	218,272	2,526	1,057,760	1,772,789	1,373	1,774,162
Foreign currency translation differences for foreign operations	-	14,948	-	-	-	-	14,948	-	14,948
Total other comprehensive income for the period	-	14,948	-	-	-	-	14,948	-	14,948
Loss for the period	-	-	-	-	-	(18,357)	(18,357)	-	(18,357)
<b>Total comprehensive income/(expense) for the period</b>	-	14,948	-	-	-	(18,357)	(3,409)	-	(3,409)
Share options forfeited	-	-	-	-	(277)	277	-	-	-
<b>Total contribution from owners</b>	-	-	-	-	(277)	277	-	-	-
<b>At 30 September 2016</b>	480,810	27,109	1,260	218,272	2,249	1,039,680	1,769,380	1,373	1,770,753
<b>At 1 January 2017</b>	<b>480,810</b>	<b>13,155</b>	<b>1,260</b>	<b>218,272</b>	<b>2,249</b>	<b>1,030,093</b>	<b>1,745,839</b>	<b>1,373</b>	<b>1,747,212</b>
Foreign currency translation differences for foreign operations	-	1,270	-	-	-	-	1,270	-	1,270
Total other comprehensive income for the period	-	1,270	-	-	-	-	1,270	-	1,270
Loss for the period	-	-	-	-	-	(15,444)	(15,444)	-	(15,444)
<b>Total comprehensive income/(expense) for the period</b>	-	1,270	-	-	-	(15,444)	(14,174)	-	(14,174)
Issue of new ordinary shares	35,729	-	-	-	-	-	35,729	-	35,729
Share options forfeited	-	-	-	-	(48)	48	-	-	-
<b>Total contribution from owners</b>	<b>35,729</b>	-	-	-	<b>(48)</b>	<b>48</b>	<b>35,729</b>	-	<b>35,729</b>
Reclassification pursuant to S618(2) of CA 2016*	218,272	-	-	(218,272)	-	-	-	-	-
<b>At 30 September 2017</b>	<b>734,811</b>	<b>14,425</b>	<b>1,260</b>	-	<b>2,201</b>	<b>1,014,697</b>	<b>1,767,394</b>	<b>1,373</b>	<b>1,768,767</b>

\* Pursuant to Section 618(2) of the Companies Act 2016 ("CA 2016"), any amount standing to the credit of the share premium account shall become part of the share capital.

The unaudited condensed consolidated statements of changes in equity should be read in conjunction with the audited financial statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial statements.

# LANDMARKS

LANDMARKS BERHAD (185202-H)

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

	30-September-2017 RM'000	30-September-2016 RM'000
<b>Cash flows from operating activities</b>		
Loss before taxation	(11,907)	(17,356)
Adjustments for non-cash flow		
Amortisation of intangible asset	-	131
Depreciation of property, plant and equipment	12,085	13,152
Finance costs	2,969	3,133
Finance income	(47)	(216)
Gain on disposal of an associate	(4,540)	-
Gain on disposal of property, plant and equipments	-	(25)
Loss on redeemed of other investments	23	1,593
Dividend income from other investments	(125)	(169)
Fair value gain in other investments	(286)	(1,566)
Share of net profit of an equity accounted associate, net of tax	(8,025)	(1,889)
<b>Operating loss before changes in working capital</b>	<b>(9,853)</b>	<b>(3,212)</b>
Changes in working capital		
Inventories	(190)	(169)
Trade and other receivables and prepayments	449	14,878
Trade payables and others payables	(4,344)	(19,694)
Property development costs	(25,701)	(8,123)
Cash used in operations	(39,639)	(16,320)
Income tax paid	(2,882)	(910)
Income tax refunded	35	-
<b>Net cash used in operating activities</b>	<b>(42,486)</b>	<b>(17,230)</b>
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(5,190)	(2,940)
Proceeds from disposal of property, plant and equipment	-	25
Proceeds from disposal of an associate	84,760	-
Proceeds from disposal of other investments	9,940	29,778
Acquisition of other investments	(90,325)	(10,339)
Increase in pledge deposits placed with licensed bank	-	(35)
Interest received	47	216
Dividend received from :		
- other investments	125	169
<b>Net cash (used in)/generated from investing activities</b>	<b>(643)</b>	<b>16,874</b>
<b>Cash flows from financing activities</b>		
Interest paid	(2,871)	(3,128)
Proceeds from issue of new ordinary shares	35,729	-
Repayment of finance lease liabilities	(142)	(40)
Drawdown/(Repayment) of loans and borrowings	24,443	(8,888)
<b>Net cash generated from/(used in) financing activities</b>	<b>57,159</b>	<b>(12,056)</b>
Net increase/(decrease) in cash and cash equivalents	14,030	(12,412)
Cash and cash equivalents at 1 January	13,543	32,282
<b>Cash and cash equivalents at 30 September</b>	<b>27,573</b>	<b>19,870</b>
	<b>30-September-2017 RM'000</b>	<b>30-September-2016 RM'000</b>
Cash and bank balances	27,561	17,972
Deposits with licensed banks	1,312	5,410
	<b>28,873</b>	<b>23,382</b>
Less : Pledged deposits	(1,300)	(3,512)
	<b>27,573</b>	<b>19,870</b>

The unaudited condensed consolidated statements of cash flows should be read in conjunction with the audited financial statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial statements.

**PART A – EXPLANATORY NOTES IN COMPLIANCE WITH MFRS 134, INTERIM FINANCIAL REPORTING**

**A1. Basis of preparation**

The interim financial report is unaudited and has been prepared in compliance with Malaysian Financial Reporting Standards (“MFRS”) 134, *Interim Financial Reporting* issued by Malaysian Accounting Standards Board and Paragraph 9.22 of the Bursa Malaysia Securities Berhad (“Bursa Securities”) Main Market Listing Requirements. This Condensed Report also complies with International Accounting Standards 34: Interim Financial Reporting issued by the International Accounting Standards Board.

The interim financial report should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2016. The explanatory notes attached to the interim financial report provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2016.

**A2. Changes in Accounting Policies/Estimates**

The audited financial statements of the Group for the year ended 31 December 2016 were prepared in accordance with MFRS. All significant accounting policies adopted in preparing this interim financial report are consistent with those of the audited financial statements for the year ended 31 December 2016. The Group has adopted the MFRSs, amendments and interpretations effective for annual period beginning on or after 1 January 2017 where applicable to the Group. The initial adoption of these applicable MFRSs, amendments and interpretations do not have any material impact on the financial statements of the Group.

**A3. Changes in estimates**

There were no changes in estimates during the quarter under review that had a material effect on the interim financial statements.

**A4. Auditors’ Report on the Group’s latest Annual Financial Statements**

There were no audit qualifications on the Group’s financial statements for the year ended 31 December 2016.

**A5. Exceptional items of a non-recurring nature**

There were no exceptional items of a non-recurring nature during the financial period under review.

**A6. Inventories**

During the financial period under review, there was no write-down of inventories.

**A7. Changes in composition of the Group**

There were no changes in the composition of the Group arising from business combination, acquisition or disposal of subsidiary companies and long-term investment, restructuring, or discontinued operations for the current interim period other than as mentioned below:

The Company's indirect wholly-owned subsidiary, Kuala Lumpur Suburban Centre Sdn Bhd ("KLSC"), had on 21 July 2017 executed a Share Sale Agreement with the following parties:

- i. Handal Dinamis Holdings Berhad;
- ii. Landmarks Hotels & Realty Sdn Bhd, a wholly-owned subsidiary of the Company and holding company of KLSC;
- iii. Peremba Panorama Sdn Bhd;
- iv. Permodalan Peremba Sdn Bhd; and
- v. MCL Land Limited ("MCL"),

to dispose of its equity interest comprising 200,001 ordinary shares in MSL Properties Sdn Bhd ("MSL") to MCL for a total cash consideration of RM87,380,437.00 (Ringgit Malaysia: Eighty Seven Million Three Hundred Eighty Thousand Four Hundred and Thirty Seven Only) ("Disposal").

The Disposal was completed on 15 August 2017 and accordingly, MSL ceased to be an associate of the Company.

**A8. Dividends paid**

There were no dividends paid during the financial period under review.

**A9. Seasonal or cyclical factors**

The Group's hotel business is generally affected by seasonal or cyclical factors. The high season for The Andaman, Langkawi generally lies in the first and last quarters of the financial year while the high season for The Canopi which is located in Bintan generally lies in the second and last quarters of the financial year.

**PART A – EXPLANATORY NOTES IN COMPLIANCE WITH MFRS 134, INTERIM FINANCIAL REPORTING**

**A10. Operating segments**

The Group's operations comprise the following main business segments:

- |                                       |   |
|---------------------------------------|---|
| a. Hospitality and Wellness           | Provision of hotel management and wellness services |
| b. Resort and Destination Development | Development of resorts and properties               |

9 months ended 30 September	Hospitality and Wellness		Resort and Destination Development		Others		Consolidated	
	2017 RM'000	2016 RM'000	2017 RM'000	2016 RM'000	2017 RM'000	2016 RM'000	2017 RM'000	2016 RM'000
Segment revenue	58,243	52,221	17,898	8,986	-	-	<b>76,141</b>	61,207
Profit / (loss) from operation	12,626	11,286	(27,692)	(27,985)	(1,944)	(5,629)	<b>(17,010)</b>	(22,328)
Finance costs	(2,549)	(3,107)	-	-	(420)	(26)	<b>(2,969)</b>	(3,133)
Finance income	-	37	1	17	46	162	<b>47</b>	216
	<u>10,077</u>	<u>8,216</u>	<u>(27,691)</u>	<u>(27,968)</u>	<u>(2,318)</u>	<u>(5,493)</u>	<b><u>(19,932)</u></b>	<u>(25,245)</u>
Included in the measure of segments results from operating activities are :								
- Depreciation and amortisation	(4,599)	(4,844)	(7,397)	(8,179)	(89)	(260)	<b>(12,085)</b>	(13,283)
- Foreign exchange (gain)/ loss	-	-	(225)	(916)	(417)	(638)	<b>(642)</b>	(1,554)
- (Reversal) / recognised of impairment loss on trade receivables	-	-	-	-	-	-	-	-
- Gain from disposal of an associate	-	-	-	-	4,540	-	<b>4,540</b>	-
Segment assets	<u>155,983</u>	<u>158,054</u>	<u>2,102,205</u>	<u>2,079,227</u>	<u>93,370</u>	<u>79,113</u>	<b><u>2,351,558</u></b>	<u>2,316,394</u>

There have been no changes in the basis of segmentation or in the basis of measurement of segment profit and loss from the last annual financial statements.



**A11. *Property, plant and equipment***

There were no amendments to the valuation of property, plant and equipment brought forward.

**A12. *Intangible asset***

There was no additional purchase of intangible asset for the financial period ended 30 September 2017.

**A13. *Non-current assets and non-current liabilities classified as held for sale***

There were no non-current assets and non-current liabilities classified as held for sale.

**A14. *Issuances, repayments of debt and equity securities***

There were no issuance or repayment of debt, share buy back, share cancellation, shares held as treasury shares and resale of treasury shares for the financial period ended 30 September 2017 other than as mentioned below:

During the preceding quarter, a total of 48,080,970 new ordinary shares were allotted and issued by the Company and listed on the Main Market of Bursa Malaysia Securities Berhad on 16 May 2017 and 18 May 2017 respectively.

**A15. *Events subsequent to the balance sheet date***

There were no material events subsequent to the end of the financial period under review that have not been reflected in the financial statements as at the date of this report.

**PART A – EXPLANATORY NOTES IN COMPLIANCE WITH MFRS 134, INTERIM  
FINANCIAL REPORTING**

**A16. Contingent liabilities and contingent assets**

As at 30 September 2017, there were no material contingent assets, which upon being enforced might have a material impact on the financial position or business of the Group. As at the date of this report, the Company has contingent liabilities as follows:-

	<b>30 September 2017 RM'000</b>
Corporate guarantees granted for banking facilities of a subsidiary (note B8)	<u>69,218</u>

**A17. Capital and commitments**

	<b>30 September 2017 RM'000</b>
Authorised but not contracted for	-
Contracted but not provided for	<u>32,881</u>
<b>Total</b>	<u><b>32,881</b></u>

**A18. Related party transactions**

There are no material related party transactions for the financial period under review.

**A19. Financial risk management**

The Group's financial risk management objectives, policies and risk profile are consistent with those disclosed in the consolidated financial statements for the year ended 31 December 2016.

**PART B – ADDITIONAL INFORMATION REQUIRED BY BURSA SECURITIES UNDER PART  
A OF APPENDIX 9B**

**B1. Review of performance for Nine Months to 30 September 2017 compared with Nine Months to 30 September 2016**

	INDIVIDUAL PERIOD			CUMULATIVE PERIOD		
	3 months ended		Changes	9 months ended		Changes
	30 SEPTEMBER			30 SEPTEMBER		
	2017	2016	(%)	2017	2016	(%)
	RM'000	RM'000		RM'000	RM'000	
<b>Revenue</b>	<b>28,054</b>	<b>21,934</b>	<b>28</b>	<b>76,141</b>	<b>61,207</b>	<b>24</b>
<b>Loss from operations</b>	<b>(1,148)</b>	<b>(5,878)</b>	<b>80</b>	<b>(17,010)</b>	<b>(22,328)</b>	<b>24</b>
Finance costs	(1,046)	(952)	-10	(2,969)	(3,133)	5
Finance income	37	46	-20	47	216	-78
<b>Operating loss</b>	<b>(2,157)</b>	<b>(6,784)</b>	<b>68</b>	<b>(19,932)</b>	<b>(25,245)</b>	<b>21</b>
Share of net profit of associate	6,794	2,327	192	8,025	7,889	2
<b>Profit/(loss) before tax</b>	<b>4,637</b>	<b>(4,457)</b>	<b>204</b>	<b>(11,907)</b>	<b>(17,356)</b>	<b>31</b>

(a) Quarter ended 30 September 2017 ("3Q 2017") compared with quarter ended 30 September 2016 ("3Q 2016")

The Group's revenue in 3Q 2017 was RM28.05 million, an increase of 28% compared with RM21.93 million in 3Q 2016.

The increase in revenue was mainly attributable to:

- (i) higher revenue from The Andaman at Langkawi by RM1.65 million, mainly due to higher average room rate by 7%;
- (ii) higher revenue from The Canopi at Treasure Bay Bintan ("TBB") by RM3.04 million, mainly contributed by higher average room rate by 6% and contribution from additional 60 new tents in operation from June 2017; and
- (iii) higher revenue from attraction at TBB by RM1.43 million, mainly contributed by additional new attractions and activities, and an increase in total visitors to TBB.

Profit before tax ("PBT") for 3Q 2017 was RM4.64 million compared with loss before tax ("LBT") of RM4.46 million in 3Q 2016.

The increase in PBT was mainly due to:

- (i) higher operating profit from The Andaman at Langkawi by RM0.17 million or 4% with higher revenue as mentioned above;
- (ii) lower operating loss in TBB, mainly due to operating cost incurred offset by higher revenue generated from The Canopi with additional 60 new tents in operation from June 2017 and additional new attractions and activities at TBB; and
- (iii) higher share of net profit of associate by RM4.47 million and one-off gain of RM4.54 million on disposal of associate.

**B1. Review of performance for Nine Months to 30 September 2017 compared with Nine Months to 30 September 2016 (continued)**

(b) Financial period for the nine months ended 30 September 2017 ("9M 2017") compared with nine months ended 30 September 2016 ("9M 2016")

The Group's revenue in 9M 2017 was RM76.14 million, an increase of 24% compared with RM61.21 million in 9M 2016.

The increase in revenue was mainly attributable to:

- (i) higher revenue from The Andaman at Langkawi by RM6.02 million, mainly contributed by an improvement of average occupancy by 3% and higher average room rate by 7%;
- (ii) higher revenue from The Canopi at TBB by RM4.98 million, mainly contributed by higher average room rate by 3% and additional 60 tents in operation from June 2017; and
- (iii) higher revenue from attraction at TBB by RM3.94 million, mainly contributed by additional new attractions and activities as well as an increase in total visitors to TBB.

LBT for 9M 2017 was RM11.91 million compared with RM17.36 million in 9M 2016, an improvement of 31%.

The improvement in profitability was mainly due to:

- (i) higher operating profit from The Andaman at Langkawi by RM1.34 million with higher revenue as mentioned above;
- (ii) lower operating loss in TBB, mainly due to operating cost incurred offset by higher revenue generated from The Canopi with additional 60 new tents in operation from June 2017 and additional new attractions and activities at TBB; and
- (iii) one-off gain on disposal of associate of RM4.54 million.

**PART B – ADDITIONAL INFORMATION REQUIRED BY BURSA SECURITIES UNDER PART A OF APPENDIX 9B**

**B2. Comments on performance in the current quarter against preceding quarter**

	2017 3rd Qtr ("3Q 2017") RM'000	2017 2nd Qtr ("2Q 2017") RM'000	Changes %
<b>Revenue</b>	<b>28,054</b>	<b>21,174</b>	<b>32</b>
<b>Loss from operations</b>	<b>(1,148)</b>	<b>(13,119)</b>	<b>91</b>
Finance costs	(1,046)	(959)	-9
Finance income	37	10	-270
<b>Operating loss</b>	<b>(2,157)</b>	<b>(14,068)</b>	<b>85</b>
Share of net profit of associate	6,794	571	1,090
<b>Profit/(loss) before tax</b>	<b>4,637</b>	<b>(13,497)</b>	<b>134</b>

The Group's revenue in 3Q 2017 was RM28.05 million, an increase of 32% compared with RM21.17 million in 2Q 2017.

The increase in revenue was mainly attributable to:

- (i) higher revenue from The Andaman at Langkawi by 30%, mainly due to an improvement of average occupancy by 18% and higher average room rate by 14%; and
- (ii) higher revenue from The Canopi at TBB by RM1.95 million or 48% compared with RM4.04 million in 2Q 2017, mainly due to additional 60 new tents in operation from June 2017.

PBT for 3Q 2017 was RM4.64 million compared with LBT of RM13.50 million in 2Q 2017, an improvement of 134%.

The increase in PBT was mainly due to:

- (i) higher operating profit from The Andaman at Langkawi by RM3.37 million due to higher revenue as mentioned above;
- (ii) lower operating loss in TBB, mainly due to lower operating loss offset by higher revenue generated from The Canopi with additional 60 new tents in operation from June 2017 and one-off costs incurred in the preceding quarter for the litigation case with respect to the Suspension of Debt Payment Obligations Process by the Medan Commercial Court, which has subsequently been lifted upon ratification of the composition plan by the said Court; and
- (iii) one-off gain on disposal of associate of RM4.54 million and higher share of net profit of associate by RM6.22 million.

**PART B – ADDITIONAL INFORMATION REQUIRED BY BURSA SECURITIES UNDER PART A OF APPENDIX 9B**

**B3. Prospects**

The Andaman continues to experience high occupancy rate and steady growth on room rate. The Board expects The Andaman to outperform its budget and increase its revenue contribution to the Group for 2017.

The additional 60 tents for The Canopi in TBB have started operations in June 2017. The total key count now for The Canopi is at 100 tents. More attractions and activities are now being added to the offerings in Chill Cove at TBB. The Board expects The Canopi and new attractions to attract more visitors to Chill Cove and increase its revenue contribution to the Group in 2017.

The Group will be launching its sales of the luxury villa residences at Chiva-Som Bintan in the 4<sup>th</sup> quarter of this year and the Board expects the sales will contribute significantly to the Group's revenue and profits in the next financial year.

**B4. Profit forecast**

Not applicable as no profit forecast was announced or disclosed.

**B5. Income tax expense**

	<b>Current period</b>		<b>Cumulative period</b>	
	<b>3 months ended</b>		<b>9 months ended</b>	
	<b>30 September</b>		<b>30 September</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
	<b>RM'000</b>	<b>RM'000</b>	<b>RM'000</b>	<b>RM'000</b>
Current taxation				
Income tax charge				
- Malaysia	1,587	340	2,308	1,279
- Overseas	11	-	6	-
Deferred Taxation	1,408	(92)	(1223)	(278)
Taxation (overprovision)/ charge	<u>3,006</u>	<u>248</u>	<u>3,537</u>	<u>1,001</u>

Tax expense is recognised based on management's best estimate of the weighted average annual tax rate expected for the full financial year applied to the pre-tax income of the interim period.

**B6. Status of corporate proposals announced**

The proceeds of RM36,541,537 raised from the issuance of new ordinary shares (as disclosed in Note A14) have been partially utilized during the interim period in the following manner:

	Proposed Utilisation RM'000	Actual Utilisation RM'000	Intended Timeframe for utilisation	Variance RM'000
Repay term loan	13,000	13,000	within 2 months	-
Capital expenditure	11,600	9,969	within 12 months	-
Working capital	11,082	11,115	within 12 months	(33)
Defray expenses in relation to the Private Placement	860	827		33 *
	<u>36,542</u>	<u>34,911</u>		<u>-</u>

\*The unutilized allocation to defray expenses of RM33,000 was utilized for working capital.

**B7. Changes in material litigation**

There is no material litigation pending at the date of this report.

**B8. Loans and borrowings**

The Group's borrowings, all of which are secured, are as follows:

	As at 30 September 2017 RM'000	As at 30 September 2016 RM'000
<b>Short term borrowings - Secured</b>		
Term loan	15,417	11,351
Revolving credit	10,000	-
Hire purchase liabilities	179	199
	<u>25,596</u>	<u>11,550</u>
<b>Long term borrowings - Secured</b>		
Term loan	69,443	59,000
Hire purchase liabilities	314	136
	<u>69,757</u>	<u>59,136</u>
<b>Total borrowings</b>	<u><b>95,353</b></u>	<u><b>70,686</b></u>

The above include borrowings denominated in foreign currencies as follows:

	As at 30 September 2017 RM'000	As at 30 September 2016 RM'000
USD	<u>11,801</u>	<u>-</u>

The term loan of RM69.22 million for a subsidiary was secured by a corporate guarantee from Landmarks Berhad.

**B9. Derivative financial instruments**

There are no derivative financial instruments as at the date of this quarterly report.



**PART B – ADDITIONAL INFORMATION REQUIRED BY BURSA SECURITIES UNDER PART  
A OF APPENDIX 9B**

**B10. Fair value changes of financial liabilities**

The Group does not have any financial liabilities that are measured at fair value through profit and loss as at the date of this quarterly report.

**B11. Dividends**

The Board of Directors does not recommend the payment of any dividend for the financial period ended 30 September 2017.

**B12. Breakdown of Realised and Unrealised Profits**

The following analysis of realised and unrealised retained profits is prepared pursuant to Paragraphs 2.06 and 2.23 of Bursa Securities Main Market Listing Requirements and in accordance with the Guidance on Special Matter No. 1 – Determination of Realised and Unrealised Profits or Losses as issued by the Malaysian Institute of Accountants. This disclosure is based on the format prescribed by Bursa Securities and is solely for complying with the disclosure requirements stipulated in the directive of Bursa Securities and should not be applied for any other purposes.

	<b>Group 30 September 2017 RM'000</b>	<b>Group 31 December 2016 RM'000</b>
Total retained earnings of Landmarks Berhad and its subsidiaries:		
- Realised	(158,640)	(134,435)
- Unrealised	<u>(7,802)</u>	<u>(4,110)</u>
	(166,442)	(138,545)
Total share of retained earnings from an associate	-	81,428
Consolidation adjustments	<u>1,181,139</u>	<u>1,087,210</u>
Total retained earnings	<u>1,014,697</u>	<u>1,030,093</u>

The Group is unable to provide the Realised and Unrealised Profits Disclosure for the associate, MSL, as the Group has no control over its financial and operating policies.

**ADDITIONAL INFORMATION REQUIRED BY BURSA SECURITIES UNDER PART A OF  
APPENDIX 9B**

**B13. Basic earnings/(loss) per ordinary share**

Basic earnings/(loss) per ordinary share was calculated by dividing the profit/(loss) attributable to ordinary shareholders of the Company by the weighted average number of issued and paid-up ordinary shares during the financial period.

	<b>Individual period</b>		<b>Cumulative period</b>	
	<b>3 months ended</b>		<b>9 months ended</b>	
	<b>30 September</b>		<b>30 September</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
<b>a) Basic earnings/(loss) per share</b>				
Profit/(loss) attributable to equity owners of the Company (RM'000)	<b>1,631</b>	(4,705)	<b>(15,444)</b>	(18,357)
Issued ordinary shares at beginning of period ('000)	<b>480,810</b>	480,810	<b>480,810</b>	480,810
Effect of issue of ordinary shares ('000)	<b>48,081</b>	-	<b>24,304</b>	-
Weighted average number of ordinary shares ('000)	<b>528,891</b>	480,810	<b>505,114</b>	480,810
Basic earnings/(loss) per share attributable to equity owners of the Company (sen)	<b>0.31</b>	(0.98)	<b>(3.06)</b>	(3.82)

Diluted earnings/(loss) per share for the current financial period was calculated by dividing the profit/(loss) attributable to ordinary shareholders of the Company by the weighted average number of shares in issue during the financial period, adjusted to assume the conversion of all dilutive potential ordinary shares from share options granted to directors and employees under the Employees' Share Option Scheme ("ESOS").

**PART B – ADDITIONAL INFORMATION REQUIRED BY BURSA SECURITIES UNDER PART A OF APPENDIX 9B**

	Individual period		Cumulative period	
	3 months ended		9 months ended	
	30 September		30 September	
	2017	2016	2017	2016
<b>b) Diluted earnings/(loss) per share</b>				
Profit/(loss) attributable to equity owners of the Company (RM'000)	<b>1,631</b>	(4,705)	<b>(15,444)</b>	(18,357)
Weighted average number of ordinary shares ('000)	<b>528,891</b>	480,810	<b>505,114</b>	480,810
Adjustment for dilutive effect of ESOS	-	-	-	-
Adjusted weighted average number of ordinary shares ('000)	<b>528,891</b>	480,810	<b>505,114</b>	480,810
Diluted earnings/(loss) per share attributable to equity owners of the Company (sen)	<b>0.31</b>	(0.98)	<b>(3.06)</b>	(3.82)

**By Order of The Board**

**IRENE LOW YUET CHUN**  
Company Secretary

**Kuala Lumpur**  
**23<sup>rd</sup> November 2017**  
**www.landmarks.com.my**